



# Investment guide

**Municipality of Stip  
Republic of Macedonia  
[www.stip.gov.mk](http://www.stip.gov.mk)**





## BASIC FACTS ABOUT MACEDONIA

Europe



**Location:** Central part of Balkan Peninsula

**Borders:** Serbia (221 km), Albania (151 km), Greece (264 km) and Bulgaria (148 km)

**Population:** 2.022.547 (census 2002)

**Area:** 25.713 km<sup>2</sup>

**Capitol:** Skopje

**Other larger cities:** Bitola, Prilep, Tetovo, Stip, Strumica, Ohrid

**Religion:** Christians 65%, Muslims 33%, Other 2%

**Nationalities:** Macedonians 64%, Albanians 25%, Turks 4%

**Currency:** Denar

1 euro = 61.3 denars

1 US \$ = 42.3 denars

**Airports:** 2 (Capitol Skopje and Ohrid)



## WHY TO INVEST IN MACEDONIA ?

Strategic geographical location  
Easy access to a market of 650 million people.  
Macroeconomic stability.

Foreign investment – top state priority.  
Reinvestment profit tax = 0%  
10 years profit tax exemption.

Fast and quick procedure for company Registration.  
Free economic zones and technological industrial development zones.

Available and skilled workers.  
Good infrastructure.  
EU and NATO membership candidate status.



## BASIC INFORMATION ABOUT MUNICIPALITY OF STIP

**Location:** Central part of East Macedonia

**Total area:** 893 km<sup>2</sup>

**City area:** 13.5 km<sup>2</sup>

**Suburbs:** 34

**Population:** 47.796

**Ethnic Macedonians:** 41.670

**Primary schools:** 4

**High schools:** 5

**Universities:** 1 ("Goce Delcev")

## BRIEF HISTORY OF STIP

**Stip** (or Astibo / Astibos / Astibus) has its heritage in being the ancient capital around the **fifth** and **fourth** centuries BC. The first mention in written sources of a **settlement** in this area is from the time of the Roman emperor **Tiberius** 14-37 AD. New settlement "**Estipeon**" - was soon founded on the same site which thrived through the late Roman and the **Early Byzantine** period. Between the 5-th and 6-th century AD the joint Slavic and Avar tribes attacks destroyed the Byzantine settlement, and the Slavic tribe of Sagudats permanently settled in this area, and gave the town its current name **Štip**.



## INFRASTRUCTURE INFORMATION

## REGIONAL AND NATIONAL TRAFFIC CONNECTION



### Roads

- Stip-Kocani-Delcevo (M-5)
- Skopje-Gevgelija (E-75)
- Stip-Plackovica mountain (R-6)
- In 2011 / 2012 Government announced that will start to construct new highway "Stip-Miladinovci" that will be alternative modern freeway to capitol Skopje.

### Railway line

- Kocani-Stip-Skopje

### Airports

- One non-commercial airport (sports airport "Susevo")
- According strategy of the Government, near Stip in the next 10 years will be build a new airport with idea to grow into a main airport. The project has been awarded to the **Turkish** firm "TAV".



## ECONOMIC POTENTIAL OF MUNICIPALITY OF STIP

*Most developed economic sectors are:*

- Textile industry
- Leather industry
- Food processing industry
- Construction industry
- Agriculture





## **TEXTILE INDUSTRY**

More than 65 fashion confections that employed over 50% of the working labor population in city of Stip. Stip is primarily known as a textile city. Most of the production is exported in Netherlands, Belgium, Spain and Germany. In the past decades, Stip was famous for two textile factories "Astibo" and "Makedonka".

## **LEATHER INDUSTRY**

It is also important part of the economic potential of the Municipality of Stip. In leather industry, Stip is known for the shoe factory "Bargala". Most of the products went on Italian market. Also there are other shoe factories as "Mar Eva Mar" that produce for Italian market. There are also several smaller production capacities.

## **FOOD PROCESSING INDUSTRY**

One of the biggest factories for food oil production "Brilijant" is located in Stip. Also Stip is famous for candy factory "Evropa" and food production capacity of "Makpromet".

## **CONSTRUCTION INDUSTRY**

Also developed part in the city economic profile, that offers services to domestic and foreign investors. Famous for civil engineering and construction companies as "Pelagonija", "Beton", "Slimko" and "Aktiva".

## **AGRICULTURE**

Total agricultural area is 31,757 hectares of which 9906 hectares are arable land. Important for agriculture in Stip is that in this part of the "Ovce pole" exists water flow of *Hydro system Bregalnica* and most agricultural areas are covered by the irrigation system.



## INVESTMENT ZONES

### INDUSTRIAL ZONE "SEVER" (NORTH)

**Area:** 3840 m/2

**Location:** 3 km from central city area with 15 locations suitable for business activities

**Infrastructure:**

Connection for water, electricity and access road (30 meters) to regional freeway M-5 (Stip-Kocani-Delcevo)

1 km distance to railway station and 75 km to main airport "Alexander the Great" near capitol Skopje.

### INDUSTRIAL ZONE "BABI"

**Area:** 2180 m/2

**Location:** Near suburb "Babi" with more than 5000 inhabitants.

**Infrastructure:** 50 meters from location there is connection for water, electricity and sewage.

500 meters from location there is an access road P-601.



### INDUSTRIAL ZONE "BALKANSKA"

**Area:** 1817 m/2

**Location:** In the vicinity of the suburb "Balkanska" with more than 3000 inhabitants. In these zone exists oil factory "Brilijant", terminal and oil depots, and also wine production capacity "Ezimit vino".

Additionally there is 3 more locations next to this zone, covering 5566 m/2. This location is also into General Urban plan as a potential economical development area.





## BEST POSSIBILITY FOR INVESTMENT IN TECHNOLOGICAL-INDUSTRIAL DEVELOPMENT ZONE

In march 2010, started construction of the new **technological-industrial free development zone** near city of Stip. It will be the biggest free economical zone in Macedonia covering area of 206 hectares.

It is located north-west of the city, near suburb "Tri Cesmi" on the exit to nearby cities of Veles, Kocani and Radovis. Free industrial zone will be connected to the highway with new 2.2 km road, rain drainage and sewage systems

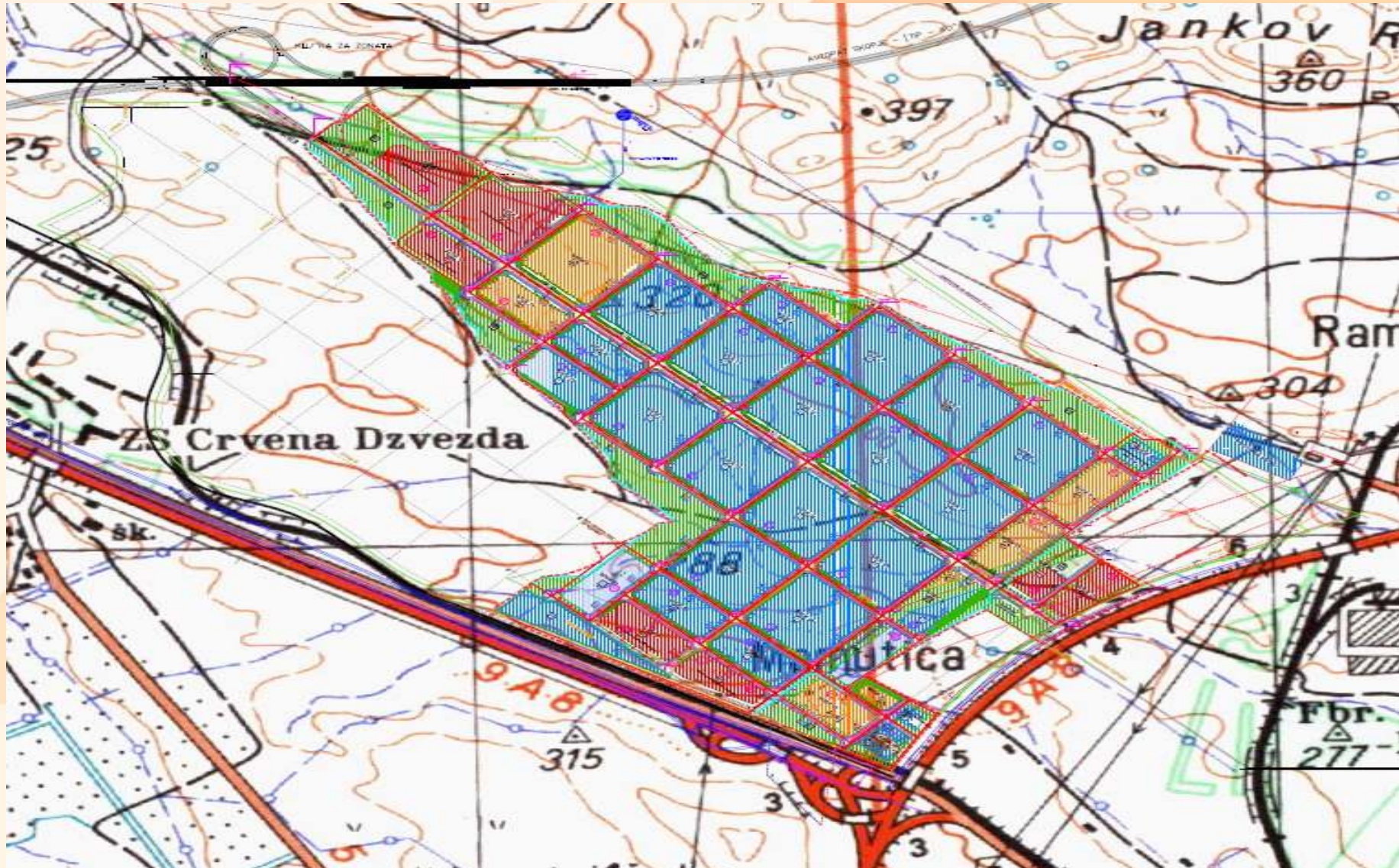
It will contain location for 37 blocks and 23 will be on 5 hectares each.

These location capacities offers construction of 50 factories with nearly 15.000 employee. Government will invest in this zone 7 million euro. In the boundaries of the free zone apart from production and services will be locate and commercial and business units, public institutions, park, sport and recreation.





## **SCHEME OF NEW TECHNOLOGICAL-INDUSTRIAL DEVELOPMENT ZONE IN STIP**



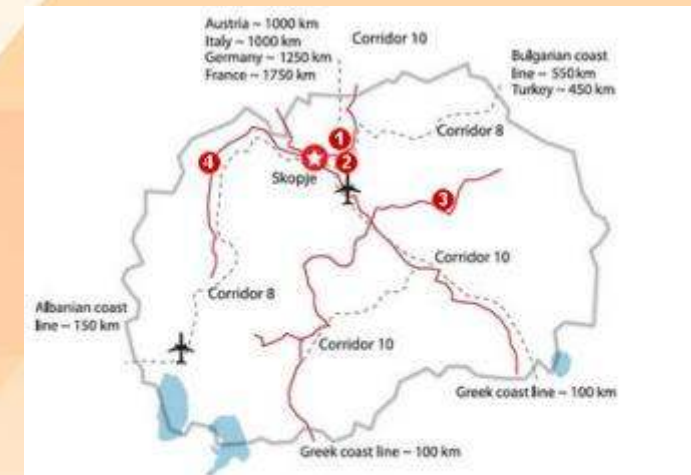


## **AERIAL VIEW OF TECHNOLOGICAL-INDUSTRIAL DEVELOPMENT ZONE IN STIP**





<b>Surface</b>	206 hectares
<b>Property</b>	State
<b>Municipality</b>	5 km from Stip
<b>Airports</b>	Skopje, 90 km
<b>Traffic network</b>	Trans-European network Transport corridor 10
<b>Railway</b>	Access to National railway system
<b>International ports</b>	<u>Thessaloniki</u> (Greece) 200 km Drach (Albania) 411 km
<b>Access</b>	Road network in phase of construction.
<b>Infrastructure</b>	Water supply system in phase of construction. Includes technical water and sewage system. Rain water drainage system
<b>Electricity</b>	400 kv line 110 kv line 35 kv line cable
<b>Power plant</b>	Power station 110/20 kv
<b>Pipeline</b>	Gas pipeline Main gas measurement station



Technological Industrial Development Zones - TIDZs





At the end of October 2011, famous American company “**Johnson Controls**” started to build plant for its new production factory. It is in the same time, the first company and the first firm that invested in the new industrial zone near Stip.



Factory will be ready for production in September 2012 and in the meantime, “Johnson Controls” in November 2011 started with brownfield investment process in another private industrial complex “Makedonka”.



In the new industrial zone, the new factory of “Johnson Controls” will employ 1400 workers and the total estimate of investment is 20 million US dollars.

Johnson Controls also opened a factory in industrial zone “Bunardzik” near Skopje.



Additional and more information about economical possibilities for investment in Municipality of Stip can be found on official web site:

[www.stip.gov.mk](http://www.stip.gov.mk)

Detail information about free industrial economical zones in Macedonia can be found on official web site of "Directorate for technological industrial development zones" as a part of Government of Republic of Macedonia:

<http://fez.gov.mk/index.asp>

Detail aspects of the industrial free zone in Municipality of Stip can be found on next link: [http://fez.gov.mk/m\\_stip\\_tetovo.asp](http://fez.gov.mk/m_stip_tetovo.asp)





For local information about investment opportunities in Municipality of Stip, please visit us on:

**[http://www.stip.gov.mk/index.php?option=com\\_content&view=category&layout=blog&id=38&Itemid=57&lang=en](http://www.stip.gov.mk/index.php?option=com_content&view=category&layout=blog&id=38&Itemid=57&lang=en)**





## **MUNICIPALITY OF STIP** **Republic of Macedonia**

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